## DISCUSSING THE UNDISCUSSABLE: A GUIDE TO OVERCOMING DEFENSIVE ROUTINES IN THE WORKPLACE

Paperback. Pub Date: 08 2007 Pages: 288 Publisher: John Wiley Since his 1990 the Landmark book Overcoming Organizational Defenses Chris Argyris has extensively researched and written about how well-meaning smart people create vicious Cycles of Defensive Behavior to protect themselves from embarrassment and threat. In Discussing the Undiscussable. Bill Noonan enlivens the scholarly work of Chris Argyris through the use of reflective exercises and easy-to-read chapters that illuminate the basic human experience endemic to the creation of defensive routines. This book...



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A useful book to analyze and overcome workplace communication obstacles.

Excellent book, a must read for anybody aiming to improve his/her communication skills (and not only on the work floor).